

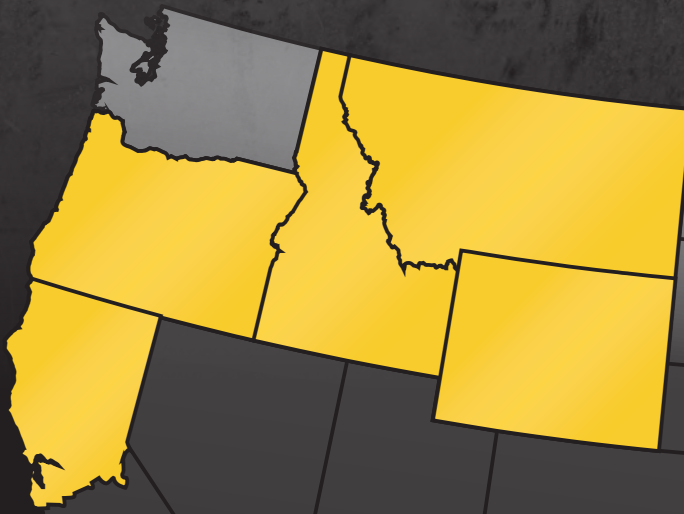
HEAVY METAL

THE LATEST NEWS FROM ARDCO & PETTIBONE



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ARDCO AMT DUMP BEDS
EXTENDO 944X TELEHANDLER
MEET STEVE VIZANKO



LANDMARK
E Q U I P M E N T

DEALER PROFILE



Landmark Equipment, a long-time member of the Pettibone dealer network, has announced a change in ownership. Serving material handling customers in Oregon, Idaho, Montana, Wyoming and northern California, Landmark Equipment has sold and serviced the Pettibone Cary-Lift product line for more than 30 years, and now also carries Pettibone Extendo and Traverse telehandlers.



The dealership was originally established in 1984 under the name Parts Company Northwest by Earl Rund and his partners, becoming Landmark Equipment in 1993. The sole owner since 2006, Rund is retiring and has sold Landmark Equipment

to long-term employees John Gunderson (29 years at Landmark as a field technician and shop foreman) and Rick Nivens (25 years as shop foreman and service manager).

"It's a pleasure for all of us at Pettibone to continue our amazing partnership with Landmark Equipment into the next generation

of ownership," said Kyle Rubin, director of sales and marketing for Pettibone. "Earl Rund has been a tremendous part of our dealer team for more than three decades, and we look forward to the next chapter at Landmark under John and Rick's leadership."

Landmark Equipment has been very successful with the Cary-Lift lineup, particularly with customers who move and stack items such as coated pipe and treated wooden poles. Exclusively focused on Pettibone for new equipment sales, Landmark added the Extendo and Traverse telehandlers to its offering in 2016. The company also has a long history of refurbishing and supplying used Pettibone parts from decades-old machines.

"Rick and I, along with our many experienced team members, are very excited to continue the proud tradition of Landmark Equipment while providing a great product like Pettibone to the Northwest market," said Gunderson. "We are extremely grateful to Earl for everything he's done for Landmark. His love of talking with and helping customers, along with his vast knowledge of parts and equipment, has been a huge asset and we wish him well in retirement."





ARDCO:

AMT OFFICIALLY ENTERS ADT MARKET

A RDCO has launched its new AMT Dump Beds for the Articulating Multi-Purpose Truck (AMT), offering payloads of 10 to 20 tons, volume upgrades for lighter materials, and tire options to suit extreme conditions where other articulated dump trucks simply can't perform. For optimal machine versatility, the beds can be added or removed from the modular AMT platform when needing to change the back-end attachment for different jobsite tasks.

The AMT 600 dump bed provides a payload of 40,000 pounds and standard dump capacity of 16 cubic yards. Side boards can be added to increase capacity to 24 cubic yards when handling low-density material. The AMT 400 dump bed has a 20,000-pound payload and 8-cubic-yard dump capacity that goes up to 12.5 cubic yards with side boards.

Both models have a 70-degree dump angle at full dump height, with an efficient raise time of 12.5 seconds and lower time of 13.2 seconds.

The dump beds are among many interchangeable ARDCO attachments compatible with the back-end platform

of the AMT, allowing users to tackle multiple applications with a single machine.

The AMT 600 is powered by a 250-horsepower Cummins QSB6.7 Tier 4 Final diesel engine, features selectable 4- or 6-wheel-drive, and has a top travel speed of 30 miles per hour. The 200-horsepower AMT 400 has selectable 2- or 4-wheel-drive and travels up to 25 miles per hour.

Specifically built for off-road travel, the AMT includes a high-strength center pivot trunnion with approximately 20 degrees of oscillation, which allows all the tires to maintain ground contact and traction while driving over rough terrain. The 40-degree approach/departure angle is twice that of most ADTs, giving the AMT superior off-road capability.

The truck features hydraulic articulation steering by double hydraulic cylinders, with a brake assist option available. The articulating motion allows the tires to slide left or right to gain traction in wet or muddy conditions. Users can choose from multiple tire options, including terra, construction, tractor or sand tires.



The AMT has a 2-person, fully enclosed, all-weather ROPS cab with heating and air conditioning. A 7-inch display in the steering column provides digital gauges with onboard diagnostics, digital manual access, and an optional backup camera display. The streamlined design offers panoramic visibility, ergonomic controls, and rugged durability.

NEW PRODUCT UPDATE

*A Quarterly Look At
New Machine Introductions >*

Pettibone Introduces Extendo 944X Telehandler

The next generation Extendo 944X builds upon Pettibone's traditional rock-solid design, delivering the same ruggedness and dependability while providing several new design enhancements.

The Extendo 944X is powered by a 74-horsepower Cummins QSF 3.8 Tier 4 Final diesel engine that features a DOC muffler and requires no diesel exhaust fluid (DEF). Mounted on a side pod, the engine offers easy service access while allowing excellent curbside visibility and ground clearance of 18 inches. A 117-horsepower option is also available.

With its newly designed boom, the 944X offers maximum lift capacity of 9,000 pounds, max forward reach of 30 feet, and max lift height of 44 feet, 6 inches. Featuring formed boom plates, the structure offers greater strength while reducing weight. The design also minimizes boom deflection for better control and accuracy when placing loads.

Boom overlap has been nearly doubled from previous models to provide smoother operation and reduce contact forces on wear pads, thereby extending service life. A bottom-mounted external extend cylinder further reduces the load on wear pads by up to 50-percent.

TRADE SHOW & EVENT UPDATES

Coming off a successful exhibition at AREMA in September, Pettibone will continue to tout the Speed Swing at the National Rail Construction & Maintenance Association (NRC) Conference in January.


Pettibone will then travel to Las Vegas for the introduction of new products at World of Concrete. After checking in at the AED Summit in Orlando, the company will head to Anaheim for the ARA Show, where they will co-exhibit with ARDCO, which will have its new AMT 400 dump bed on display.



UPCOMING EVENTS

PETTIBONE ■

January
6-7
Marco Island, FL



PETTIBONE ■

February
4-7
Orlando, FL



PETTIBONE ■

January
22-25
Las Vegas, NV



PETTIBONE & ARDCO ■ ■

February
18-20
Anaheim, CA




**NEW PETTIBONE
PARTS & SERVICE MANAGER:
STEVE VIZANKO**

Steve Vizanko has been named the new parts and service manager for Pettibone. In his new position, Vizanko will oversee all aftermarket sales and service department activities.

Vizanko has a Bachelor's degree in business with a concentration in marketing from Michigan Technological University. Coming from a professional background in small business retail, Vizanko hopes to leverage his unique experience to continue to grow relationships with new and established Pettibone dealers and customers.

"I'm really excited to be coming aboard at Pettibone at this particular time," said Vizanko. "Our markets are strong and with the new products we've introduced recently, there's a lot of good, positive energy at the company. A big focus for me is ensuring our partners know that we value a two-way street of communication that benefits everyone involved. We have a very experienced parts and service team currently in place, and I look forward to utilizing our combined talent and knowledge to its fullest potential."

PETTIBONE®

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AMT SELECTED FOR **RENTAL EDITOR'S CHOICE AWARD**

The ARDCO Articulating Multi-Purpose Truck (AMT) was selected as one of Rental magazine's 2018 Editor's Choice Award winners!

The awards – which are based on several factors, including innovation and utility for the rental market – were featured in the October/November issue of Rental.



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